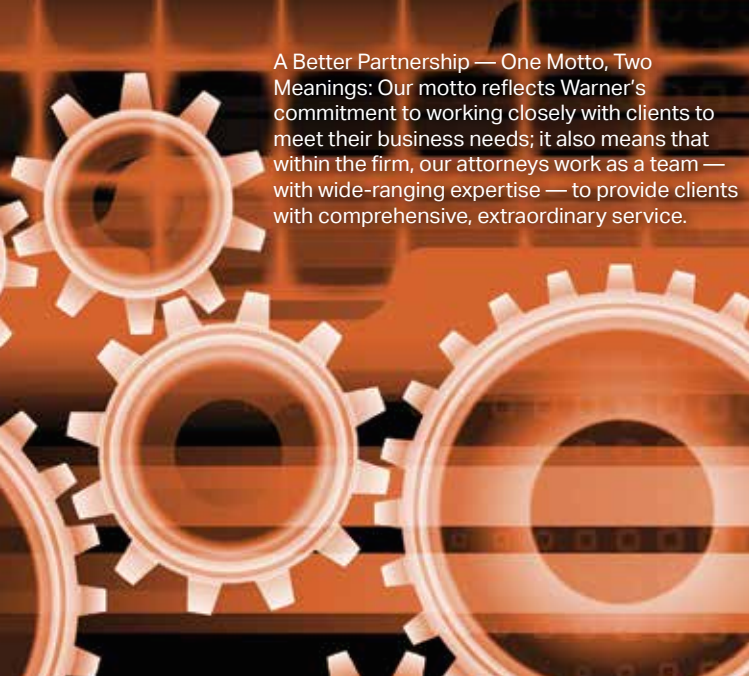


OUR TOP PRIORITY:
**OUTSTANDING SERVICE THAT HELPS
CLIENTS SUCCEED**

Warner Norcross + Judd was established more than 80 years ago with an understanding that client service would be our No. 1 priority. That philosophy helps clients prosper and is a driving force in Warner becoming one of Michigan's largest and most respected law firms.

- More than 200 automotive suppliers use Warner for legal representation.
- Over 400 companies use Warner for employee benefit matters.
- More than 100 health plan sponsors use our HIPAA privacy kit.
- Warner has secured more than \$1 billion in economic incentives for development projects in Michigan cities.
- Those development projects created more than 1,000 jobs.
- 16 Michigan colleges and universities use Warner for legal services.
- Warner has handled regulatory issues for securities firms in all 50 states.
- Warner manages corporate patents and trademarks in more than 100 countries.
- Warner has handled land acquisition, leases and zoning matters for more than 70 mining sites in Michigan.



A Better Partnership — One Motto, Two Meanings: Our motto reflects Warner's commitment to working closely with clients to meet their business needs; it also means that within the firm, our attorneys work as a team — with wide-ranging expertise — to provide clients with comprehensive, extraordinary service.

200+
Automotive suppliers

400+
Companies rely on Warner for employee benefit matters

100+
Health plan sponsors

\$1
Billion in economic incentives

1,000+ Jobs created through development projects

16 Michigan colleges and universities represented

100 Countries where Warner manages trademarks and patents

"WARNER NORCROSS + JUDD HAS AN EXCELLENT LEGAL SKILL SET. THEY PROVIDE A VERY BROAD SPECTRUM OF GENERAL COMMERCIAL SUPPORT AND ARE ALWAYS WILLING TO GO THE EXTRA MILE."

— Senior Counsel, Fortune 500 manufacturer

CLIENTS INCLUDE:

- Amway
- Auto Owners Insurance
- Bissell
- CCL Industries
- Central Michigan University
- Chemical Financial
- Consumers Energy
- The Dow Chemical Company
- Dow Corning
- Fifth Third Bank
- Grand Valley State University
- Greenstone Farm Credit
- Haworth, Inc.
- Mahle Industries
- Merrill Lynch Capital Services
- Nextera Energy Resources
- Priority Health
- Robert Bosch
- SpartanNash
- Spectrum Health
- Transport Canada
- UBS AG
- Van Andel Institute
- Warrior
- Whirlpool
- Wolverine Worldwide

Warner's 200+ attorneys cover every aspect of the law, and they work as a team. Our system of lock-step compensation, which encourages loyalty and cooperation among lawyers, gives Warner's clients the benefit of world-class legal services at reasonable prices.



WHO WE ARE:

WARNER NORCROSS + JUDD BY THE NUMBERS

Warner is Michigan's premiere corporate law firm. We provide trusted legal counsel for entrepreneurs who turn ideas into products, Fortune 500 manufacturers, automotive suppliers, health care providers, energy companies and the financial services industry. Here's a breakdown of who we are, what we do and where we work:

200+
Attorneys

1931 Firm established

52 Percent of Michigan's Fortune 500 companies that Warner represents

8 Michigan offices

24 Practice groups



6 Continents where Warner has provided legal services

74 Countries where Warner clients are located.

101 *Best Lawyers in America™*

58 Michigan Super Lawyers

“THE ESSENCE OF WARNER NORCROSS + JUDD IS QUALITY SERVICE.”

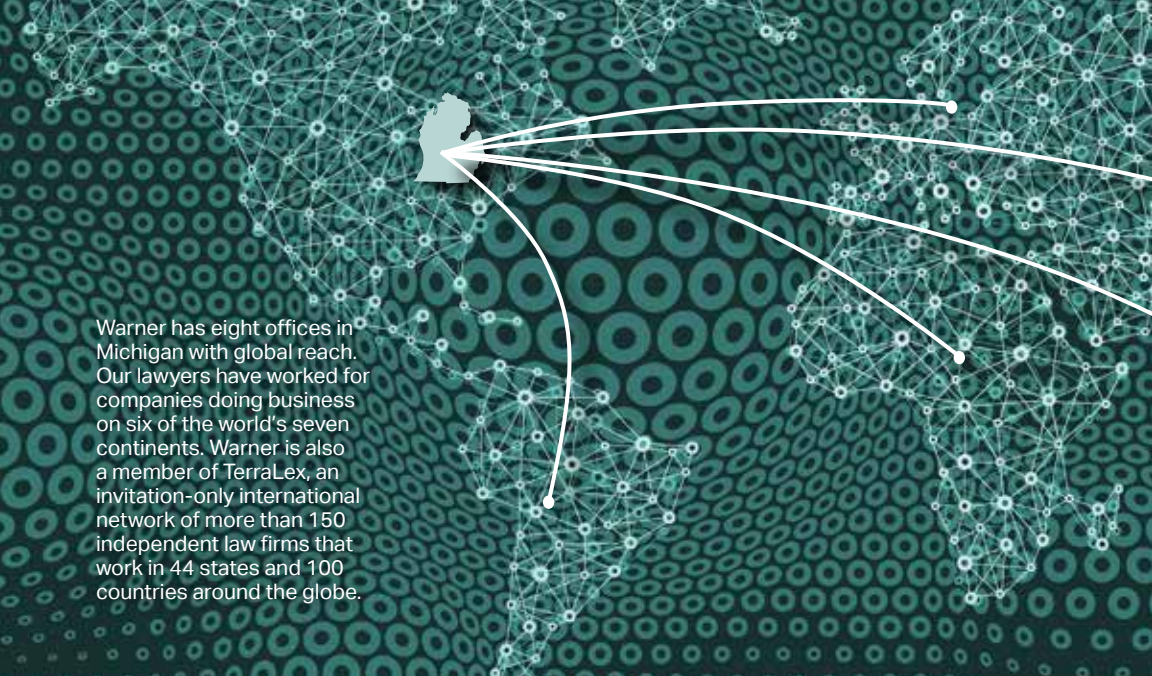
— President, Michigan manufacturer

INDUSTRIES:

- Agribusiness and Food
- Automotive
- Construction
- Craft Brewery
- Emerging Media and Technologies
- Financial Services
- Funds and Investment Services
- Higher Education
- Life Sciences
- Mining
- Oil and Gas
- Real Estate Development

PRACTICES:

- Advertising and Marketing
- Antitrust
- Business and Corporate Services
- Cybersecurity and Privacy
- Data Solutions
- Economic Incentives
- Emergency Manager
- Employee Benefits/ Executive Compensation
- Family Law/Divorce
- Government Affairs
- Health
- Information Technology Transactions
- Insurance
- International Services
- Labor and Employment
- Litigation and Dispute Resolution
- Nonprofit Organizations
- Private Client and Family Office
- Real Estate Services
- Regulatory and Compliance
- Resources, Energy and Environment
- Restructuring and Insolvency
- Technology and Intellectual Property
- Trusts and Estates

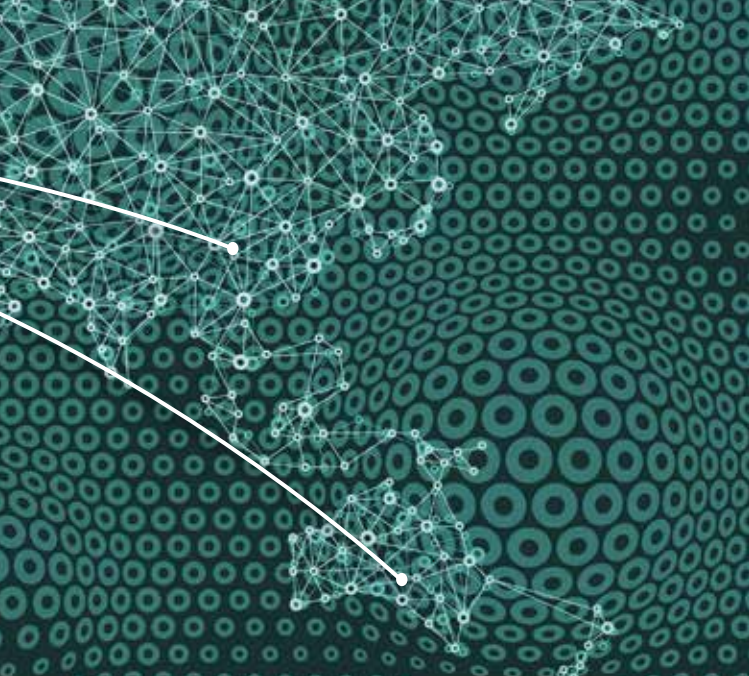


Warner has eight offices in Michigan with global reach. Our lawyers have worked for companies doing business on six of the world's seven continents. Warner is also a member of TerraLex, an invitation-only international network of more than 150 independent law firms that work in 44 states and 100 countries around the globe.

IN A WORD ...

HOW CLIENTS DESCRIBE
WARNER'S SERVICE

Skilled
" Honest Proactive
Exceptional
Strategic Dependable
BEST
Diligent Responsive
Effective "



ACCOLADES:

- Six times on BTI Consulting Group's Client Service A-Team
- BTI Consulting Group Brand Elite firm for innovation
- *Chambers USA* Leading Law Firm 16 consecutive years
- *Chambers USA* recognized 8 attorneys working in five practice areas: bankruptcy, corporate, mergers and acquisitions, employee benefits and executive compensation and commercial litigation
- 101 Warner attorneys are rated *Best Lawyers in America™*
- TerraLex recognized Warner with Deal of the Year in 2013 for mergers and acquisitions
- One of the 101 Best and Brightest Companies to Work For, both in West Michigan and Metro Detroit
- Named a "Go-To Law Firm" by *Corporate Counsel* magazine for litigation, labor and employment law, and patent prosecution
- *U.S. News & World Report* ranked Warner among the nation's Best Mid-Sized Law Firms

WHY WARNER:

- We've argued more U.S. Supreme Court cases than any other law firm in Michigan.
- More than half of Michigan's Fortune 500 companies – including Whirlpool, Consumers Energy and Dow Chemical – turn to us when the stakes are highest.
- One of Michigan's largest intellectual property practices within a full-service law firm.
- Warner is one of America's best mid-sized law firms, according to *U.S. News & World Report*.
- Our attorneys have won numerous cases in state and federal courts that set legal precedents.
- We have one of the largest environmental law practices in the Midwest.
- Our Family Law/Divorce Practice was named one of the nation's best.
- Expertise: Because we have a wide variety of practice areas, we give clients direct access to highly specialized attorneys who will know just how to handle their legal issue.
- We are leaders: Many of our attorneys have been elected to top leadership positions with the American Bar Association and State Bar of Michigan.
- Superior Client Service: We've made the BTI Consulting Group's Client Service A-Team six times.

"WARNER NORCROSS + JUDD PROVIDES EXCEPTIONAL, WORLD-CLASS SERVICE AND EXPERTISE AT MIDWEST PRICES."

— General Counsel, international automotive manufacturer



Warner Norcross + Judd

Grand Rapids
616.752.2000

Southfield
248.784.5000

Midland
989.698.3700

Macomb
248.784.5199

Muskegon
231.727.2600

Kalamazoo
269.552.3400

Lansing
517.679.7400

Holland
616.396.9800

wnj.com

In 1931 David Warner, George Norcross and Siegel Judd created the law firm with a handshake understanding that client service would be their No. 1 priority. Today, we have eight Michigan offices and more than 200 attorneys, but our original dedication to client service remains. Let us prove it to you. Together, we can build a better partnership.